

West Coast Partnership Development

Delivering High Speed Rail
Connecting Cities in the North
of England

*North of England Transport
Summit
February 2020*

Who are we?

• FirstGroup

- Over 2.2 billion passengers a year, revenues of £7.1bn and around 100k employees
- We are investing in new trains across all our operations:
 - Great Western Railway
 - TransPennine Express
 - South Western Railway
 - Hull Trains
- ...and now West Coast Partnership
- ...and coming soon East Coast Trains with a new fleet of trains

• Trenitalia

- Part of FS Italiane Group, a leading European rail group
 - 8,000 trains a day / 600 million passengers / 50 million tons of freight a year
 - In Italy, Trenitalia operates services on >1,000km of high speed lines (Frecciarossa), as well as conventional intercity, regional and metropolitan services
- In the UK Trenitalia runs the c2c franchise
 - One of Britain's most punctual operators
 - >85% customer satisfaction levels
 - £100m fleet investment



*Sharing
knowledge/expertise
to develop
high speed rail*



WEST COAST
PARTNERSHIP
DEVELOPMENT

What is the West Coast Partnership

West Coast Partnership franchise (WCP) has 3 elements:

- **InterCity West Coast – ICWC – Avanti West Coast**

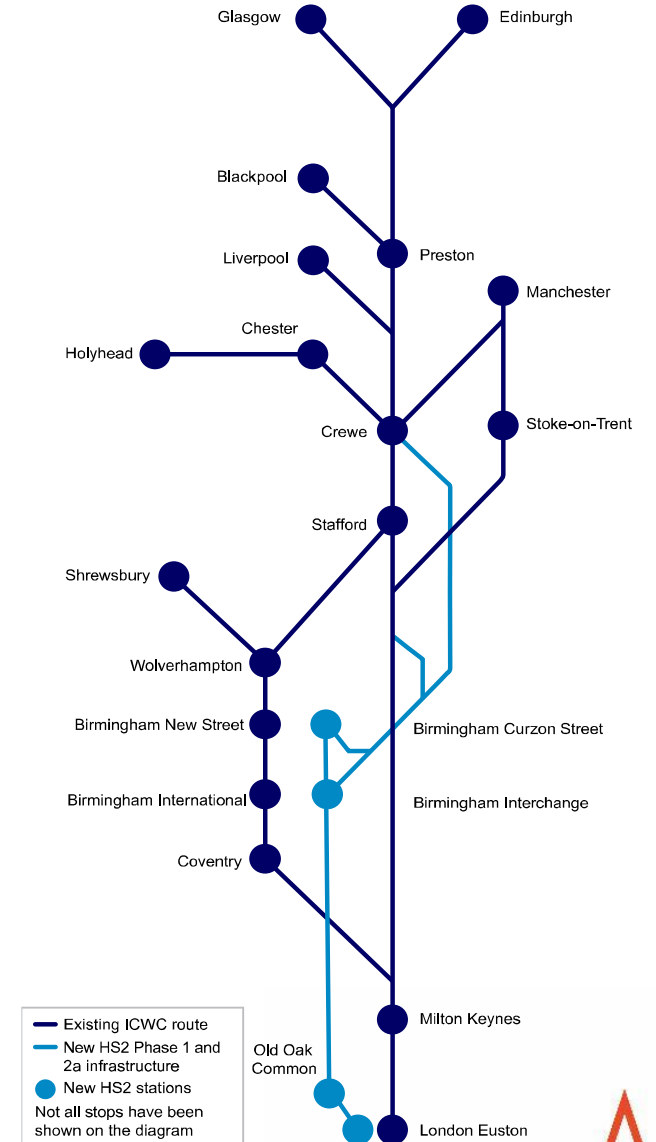
Operation and improvement of existing services – December 2019 to 2029

- **Shadow Operator – West Coast Partnership Development – WCPD**

Shape the HS2 and post-2029 conventional services in advance of HS2 opening – December 2019 to 2029

- **Integrated Operating Contract (IOC)**

Running initial HS2 services and reconfigured intercity services as an integrated operation – after 2029



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West Coast Partnership Development

Our role

- Design, development and mobilisation of **high-speed** service operations
- Reconfiguration of the **intercity** services

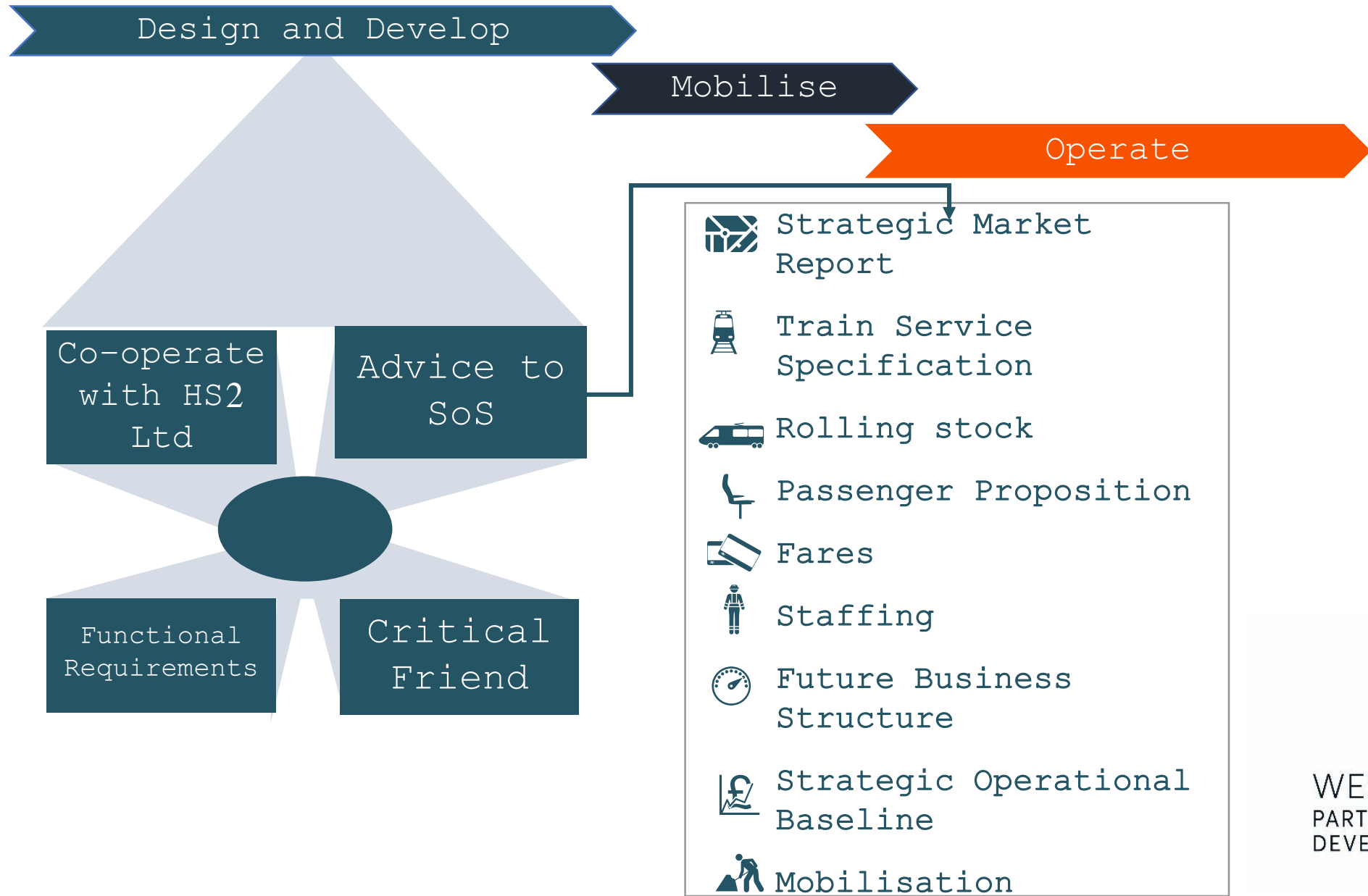
Our goal

- We will work closely with HS2, the DfT, our stakeholders and customers to **maximise the benefits** of the very significant investment in the infrastructure:
 - Economic growth
 - Greener travel
 - Operating efficiency
 - Affordability

Our approach

- A **trusted and flexible** delivery partner
- **Managing costs and risks** as if they are our own, regardless of funding arrangements
- An objective critical friend, bringing **solutions not problems**

What are we doing?



Partnership Based Railway

It's called West Coast Partnership for a reason

- We have a large and diverse stakeholder base:
 - Three countries
 - Metro mayors in Liverpool, Manchester and the West Midlands as well as mayor in London
 - And many more

Its partnerships are numerous




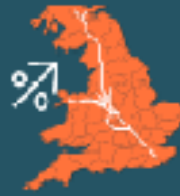


- HS2 Ltd
- Network Rail
- Multiple Train and freight operating companies
- DfT
- Devolved transport organisations including TFGM and MerseyTravel

Network Rail infrastructure

- There is no section on which the franchise is the sole operator



Working together to maximise the opportunity

Stakeholder Conference	12 months	Devolved organisations; local authorities; LEPs; TOCs; FOCs businesses, transport, CRPs	To engage stakeholders on our strategy
Parliamentary Drop-in Surgeries	12 months	MPs, MSPs, AMs 	To engage parliamentarians on our strategy 
West Coast Partnership Stakeholder advisory forum (independent chair)	6 months	Devolved rail / transport organisations including TOCs and FOCs 	To drive economic growth and integrated transport strategy and planning in the franchise area 
Project Working Group	1 month	Devolved and local authorities 	To drive forward specific projects being delivered in the franchise
One-to-one meetings with stakeholders	Regularly	All 	To engage stakeholders on day-to-day matters, including projects and funding